

# **Quick Reference Guide**

# **Business Registration**

To register your business in eMaryland Marketplace, follow the instructions below.

Visit www.emarylandmarketplace.com. Select the link to *Register*.



#### **Quick Links**

- DGS Preferred Provider Program
- > Debarments
- > Statewide Contracts
- > Bid Boards
- Procurement Forecast Reports
- > Outreach Events

#### eMaryland Links



#### eMaryland Help Desk

Weekdays 8:00 a.m.-4:00 p.m. Phone: 410-767-1492 dgs.emaryland@maryland.gov



# Welcome to eMaryland Marketplace

#### SPECIAL ANNOUNCEMENT

Due to the recent update of the eMaryland Marketplace servers, you might experience difficulties accessing the eMaryland Marketplace system. To correct this issue, it might be necessary to update your browser. Please view these instructions on how to complete this task for the most common browsers.

If you have questions, please contact the eMaryland Marketplace Help Desk.

#### eMaryland Marketplace User Information

Maryland's online procurement system, eMaryland Marketplace, is a business tool that provides vendors with easy access to State procurement information. Potential bidders can find solicitations on eMaryland Marketplace and submit bids electronically. The system also allows vendors to obtain bid results online once the due date and time for bid submission have passed.

To register or login to eMaryland Marketplace, please use the links to the left.

#### QUICK REFERENCE GUIDES AND INSTRUCTIONS

For further information, Quick Reference Guides are posted here – eMaryland Marketplace Instructions, and Frequently Asked Questions (FAQs) are posted here -<u>FAQs</u> to provide you with step-by-step details on how to navigate the system and perform specific procedures with ease. Thank you for your time and interest in doing business with the State of Maryland.

#### eMARYLAND MARKETPLACE USER FEEDBACK

Please take some time to complete our User Feedback Questionnaire. Your feedback is important and will enable us to better understand and meet our users' needs.

#### **BUSINESS USERS**

Sign up to receive eMaryland Marketplace News & Announcements. Stay up to date with what's going on with eMaryland Marketplace. Receive notifications of program updates and announcements of upcoming training opportunities.

The eMaryland Marketplace Login screen will open. Select the link to Register.



#### **Quick Links**

- DGS Preferred Provider Program
- Debarments
- > Statewide Contracts
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- > Procurement Forecast Reports
- > Outreach Events

### Login

Login ID:	
Password:	
Login Forgot your password?	



# Welcome to eMaryland Marketplace

### Registration Information

Register

Register here to begin using New eMaryland Marketplace. Yendors, please read this disclaimer prior to registering

Complete registration
 Complete registration here to begin using New eMaryland Marketplace.
 Vendors, please read this disclaimer prior to completing registration.

### **Open Bids and Contracts**

Open Bids

Browse open bid opportunities.

Active Contracts

Browse active Contracts/Blankets.

· Contract & Bid Search

Search for Bids and active Contracts/Blankets.

### **Registered Vendors**

 Registered Vendor Search Search for Registered Vendors. A pop-up screen will open. Complete the open fields:

Tax ID: Enter the EIN or social security number your business is registered under.

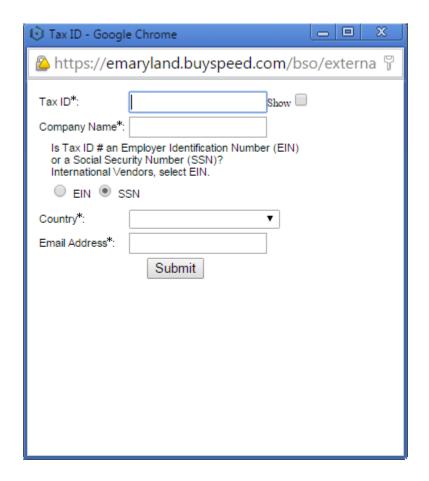
Company Name: Enter your company name.

EIN or SSN: Select the option for EIN or SSN.

Country: Enter the country where your business is based.

Email Address: Enter the email address for your company. Note: this will be the email address in which all eMaryland Marketplace correspondence, including bid notifications, will be sent.

Select Submit.



eMaryland Marketplace will open and guide you through a series of screens to complete the registration process.

Note: If you exit the system prior to completing the registration process you will need to complete your registration upon returning to eMaryland Marketplace. Please see the Complete Your Registration Quick Reference Guide for instructions.

Here is a summary of each screen in the process:

Company Information – Basic information about your company.

SBR – Small Business Reserve registration process. For more information about the Small Business Reserve, refer to the Small Business Programs Frequently Asked Questions.

Administrator – Set up the administrator access for your company profile.

Addresses – Add additional company addresses (not required).

Terms – You may skip this screen. This information is not used by the State of Maryland.

Categories & Certifications – General questions about your business.

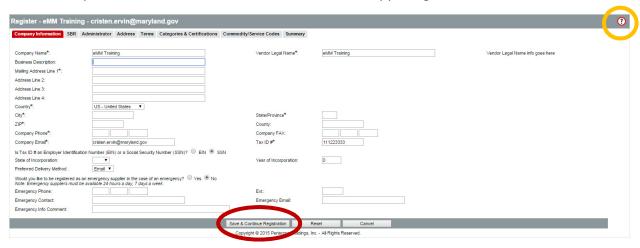
Commodity/Service Codes – Select the NIGP codes associated with the goods and/or services your company provides.

Summary – Summarizes your business registration.

# **Company Information**

Enter your company information. You must complete all fields marked with an asterisk (\*). When finished, select *Save & Continue Registration*.

For a description of each field, select the 10 icon in the upper right of the screen.



The SBR Pre-Qualification screen will open.

#### **SBR**

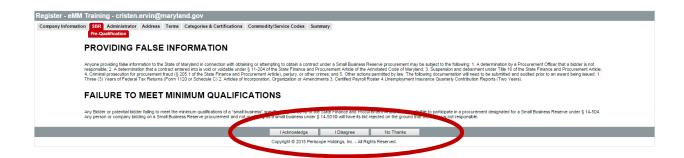
The SBR screen allows you to complete the Small Business Reserve self-registration process. For more information about the Small Business Reserve, refer to the Small Business Programs Frequently Asked Questions.

The first screen in the process is the SBR Pre-Qualification statement. Read over the entire statement and select one of three options:

I Acknowledge – Select this option if you accept the SBR Pre-Qualification statement. By selecting *I Acknowledge* you will be prompted to continue with the SBR self-registration process.

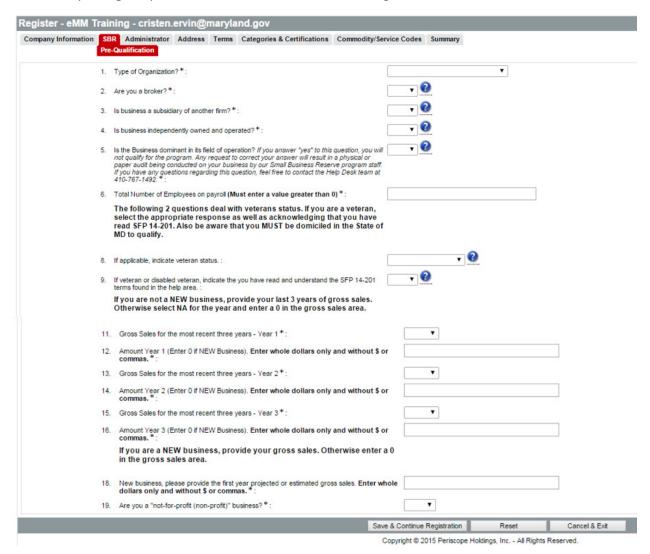
I Disagree – Select this option if you do not agree with the Pre-Qualification Statement. Note: By selecting *I Disagree*, you will bypass the SBR self-registration process and will continue through the remainder of the business registration process.

No Thanks - Select this option if you do not wish to participate in the Small Business Reserve. Note: By selecting *I Disagree*, you will bypass the SBR self-registration process and will continue through the remainder of the business registration process.



After acknowledging the Pre-Qualification statement, the Pre-Qualification questions will open. Answering the questions on this screen will determine your eligibility for the Small Business Reserve.

After completing all questions, select Save & Continue Registration.



Note: For additional information, roll your mouse pointer over the 💜 next to the question.

You will be notified immediately whether or not your business meets the qualification criteria for the Small Business Reserve. Select *Continue Registration*.



### **Administrator**

The Administrator screen prompts you to assign an administrator for your company profile.

The Administrator has full access to make changes to the company profile including adding additional users. For instructions on adding additional users, refer to the Adding Users Quick Reference Guide.

You must complete all fields marked with an asterisk (\*).

Email – Enter the email address associated with this user.

Login ID – Create a login ID to be used by this user only. If additional users need access, the administrator may add additional users at a later time.

New Password – Enter the password to be used by this user to access eMaryland Marketplace.

Confirm Password – Re-enter the password.

Login Question – Select a Login Question from the dropdown box. This question will be used in the event the user forgets their password.

Login Answer – Provide an answer to the Login Question. The user will be prompted to provide this answer in the event they forget their password.

Once you have completed all fields, select Save & Continue Registration.

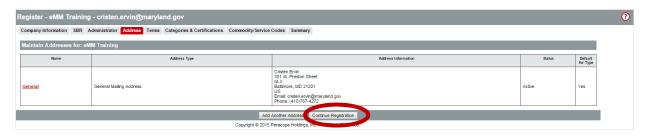
Note: For a description of each field, select the 10 icon in the upper right of the screen.



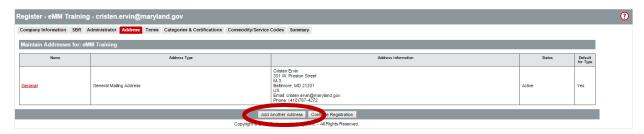
### **Address**

The address screen list addresses associated with the company. The General company address is automatically added to this screen. If you wish to add additional addresses, you may do so using this screen.

If you do not wish to enter an additional address select *Continue Registration*. You may skip to the **Terms** screen instruction below.



To add an additional address, select Add Another Address.



Enter the new address information. To add an additional address select *Save & Add Another* and repeat this process. If you have completed adding addresses select *Save & Continue Registration*.



### **Terms**

The Terms screen is not used by the State of Maryland. It is not necessary to complete any information on this screen. To bypass this screen select *Save & Continue Registration*.



# **Categories & Certifications**

The categories & certifications screen asks you to complete a variety of questions about your business.

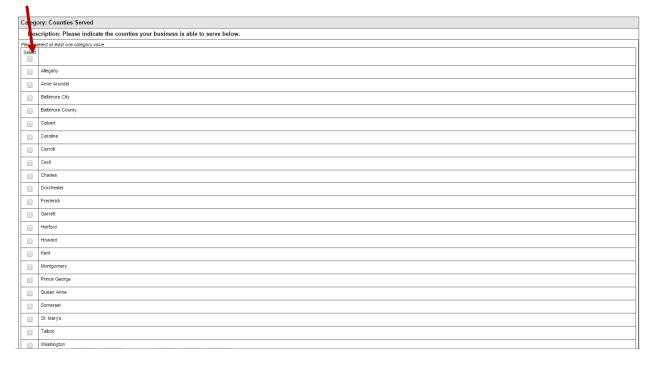


You must provide a response to each question. See an explanation of each question below:

#### **Counties Served**

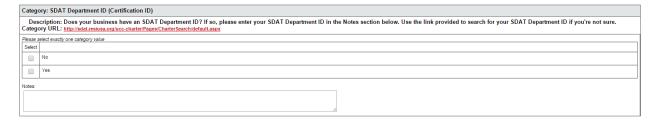
Indicate which counties your company serves.

Click on the box next to each county your company serves. After clicking on the box, a check mark will appear to indicate you have selected that county. To select all counties, click on the box under Select.



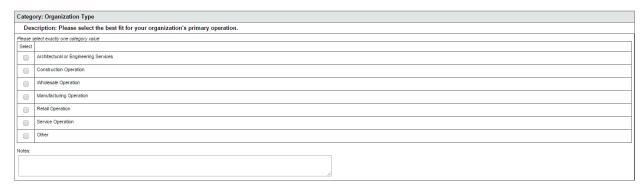
### **SDAT Department ID (Certification ID)**

Indicate whether or not your company has an SDAT identification number. If yes, enter the number in the Notes box.



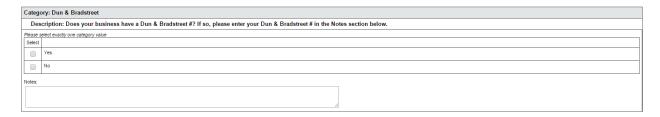
### **Organization Type**

Indicate the industry that best fits your organization.



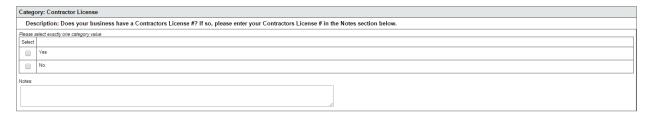
#### **Dunn & Bradstreet**

Indicate whether or not your business has a Dunn & Bradstreet number. If yes, enter the number in the Notes box.



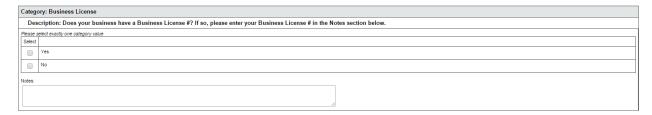
### **Contractor License**

Indicate whether or not your business has a contractor license. If yes, enter the license number in the Notes box.



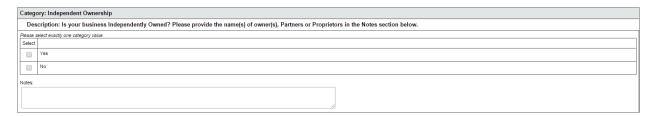
#### **Business License**

Indicate whether or not you hold a business license for your company. If so, provide the license number in the Notes box.



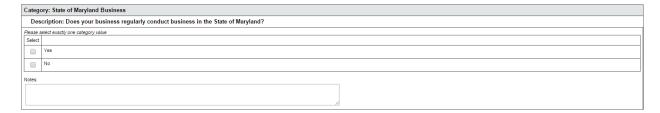
### **Independent Ownership**

Indicate whether or not your business is independently owned. Provide the names of any partners or proprietors in the Notes box.



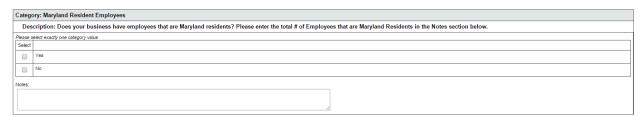
### **State of Maryland Business**

Indicate whether or not your business regularly conducts business in the State of Maryland.



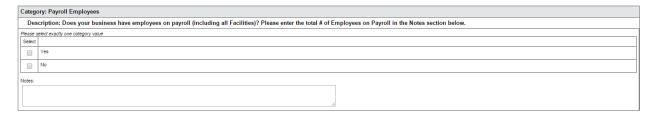
## **Maryland Resident Employees**

Indicate if your organization has any employees that are Maryland residents. If Yes, indicate the number of employees in the Notes section.



### **Payroll Employees**

Indicate if your company has any employees on payroll. If Yes, enter the number of employees in the Notes section.

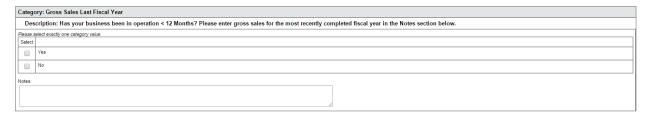


### **Gross Sales Last Fiscal Year**

If your business has been operating for more than one year, select Yes, then enter your gross sales for the most recently completed fiscal year in the Notes section.

If your business has been operating for less than one year, select No. Leave the Notes section blank.

Note: A Fiscal Year (FY) runs July 1<sup>st</sup> through June 30<sup>th</sup> of each year.



#### Self-Identified Veteran

Indicate if you are registered as a Veteran Owned Small Business (VOSB) with the U.S. Department of Veteran's Affairs Office of Small and Disadvantaged Business Utilization (OSDBU) through the federal VetBiz website.



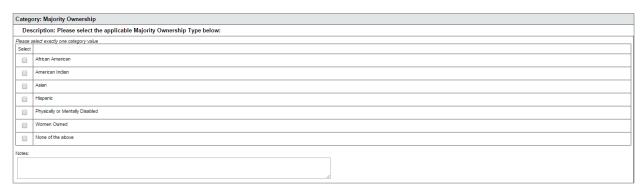
### **Ownership Type**

Select the field that best fits the ownership status of your organization.



# **Majority Ownership**

Select the field(s) that apply to majority owner(s).



Once you have provided a response to all questions, select Save & Continue Registration.



# **Commodity/Service Codes**

The Commodity/Service Codes screen is used to identify the products and/or services your company provides. The codes entered on this screen are used to notify businesses when the Government is buying the goods/services your company sells.

eMaryland Marketplace uses the National Institute of Governmental Purchasing (NIGP) coding system for identification of goods and services. For more information on the NIGP coding system, visit the NIGP website at <a href="https://www.nigp.com/index.php">https://www.nigp.com/index.php</a>.



The Commodity/Service Codes tab will display the Commodity and Service Code Search box and NIGP Code Browse screen. From here, you may select new codes multiple ways:

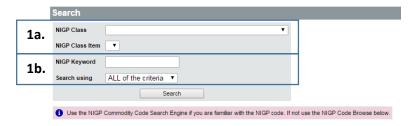
- 1. Search You may search by using the NIGP dropdown boxes or the keyword search box.
- 2. NIGP Code Browse You may browse NIGP codes by "drilling down" to the codes you wish to add.



#### 1. Using the Search Box -

There are two ways to use the Search box to add codes to your profile:

- 1a. Use the NIGP dropdown boxes
- 1b. Use the NIGP Keyword search box

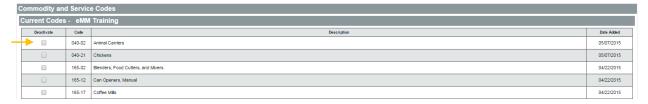


**1a.** To search using the dropdown boxes, first select a commodity/service class from the NIGP Class box. A list of codes will appear at the bottom of the screen.

To select codes to add to your company profile, click on the box next to the code you wish to add. A check will appear in the box. Once you have selected all codes you wish to add, select *Save* if you are finished adding codes or *Save and Add More* if you would like to add more codes. Note: when selecting *Save and Add More* you will be directed back to the Commodity/Service Code Search Screen. Repeat the process above to select more codes.



After selecting *Save* a list of all active commodity/service codes will display including all newly added codes.



**1b.** To search using the NIGP Keyword search box, type a keyword into the search box. You may search using ALL of the criteria or ANY of the criteria. Select *Search*.

For example, if your company provides signs, you may type "sign" into the NIGP Keyword box. Select Search.



A listing of all codes associated with the word "sign" will display. You will notice, for this particular search, there are 172 results on 7 pages. You may scroll through all pages to select the codes, or you may refine your search by changing the keyword(s).

To select codes to add to your company profile, click on the box next to the code you wish to add. A check will appear in the box. Once you have selected all codes you wish to add, select *Save* if you are finished adding codes or *Save and Add More* if you would like to add more codes. Note: when selecting *Save and Add More* you will be directed back to the Commodity/Service Code Search Screen. Repeat the process above to select more codes.



After selecting *Save* a list of all active commodity/service codes will display including all newly added codes.

#### 2. NIGP Code Browse

NIGP Code Browse allows you to search for codes by clicking through a series of code categories and sub-categories until you find the code(s) that relate to your business.

Click on the number next to the category you wish to browse through. For example, if your company sells arts and crafts click on 03 next to Arts, Crafts, Entertainment, Theatre.

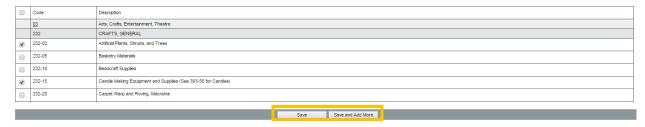


A list of sub-categories will display. Select on the number next to the sub-category you wish to search. For example, click <u>232</u> for general crafts.



A list of codes related to the sub-category you selected will display. To select codes to add to your profile, click on the box next to the code you wish to add. A check will appear in the box. Once you have selected all codes you wish to add, select *Save* if you are finished adding codes or *Save and Add More* if you would like to add more codes. Note: when selecting *Save and Add* 

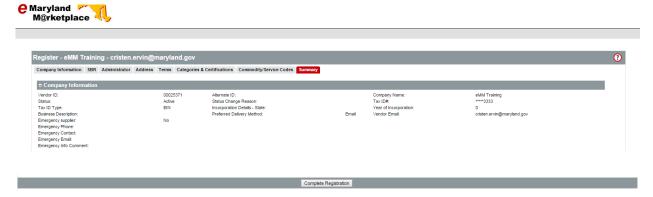
*More* you will be directed back to the Commodity/Service Code Search Screen. Repeat the process above to select more codes.



After selecting *Save* a list of all active commodity/service codes will display including all newly added codes.

## Summary

The summary tab will summarize all of the information entered in the previous seven tabs (Company Information, SBR, Administrator, Addresses, Terms, Categories & Certifications, and Commodity/Service Codes). Review this information for accuracy and completeness.



If eMaryland Marketplace determines that required information is missing, you will see an Overall Validation Error at the top of the Summary screen. If this error does occur, you must correct the error prior to completing registration.

To correct the error, click on the link under the error message. This will take you to the tab that requires completion. After correcting the error, select the Summary tab.



After you review the Summary tab for accuracy and completeness, select *Complete Registration* at the bottom of the screen. Your registration will be submitted and a message will display on your screen:



You are now registered in eMaryland Marketplace.

### **Registration Confirmation**

Once you submit your registration, an email will be sent to the email address provided. The email will contain your Login ID, Password, and Vendor #. Retain this information for your records.

